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Driving a cleaner, more sustainable world.

Company Overview
July 2022

GKN Automotive

The global leader in drive systems

A message from the CEO

Liam Butterworth

“

GKN Automotive has a rich heritage, we have been engineering the future for over 250 years. We've become a world leading automotive technology company through constantly innovating, always striving for better. We believe in collaborating with our customers, creating the broadest, deepest, and best portfolio of products in the world.

”



EV

Leading edge
technology and
systems integration

>2 million EV
systems delivered

+

We work with
nearly every
global automotive
manufacturer

No.1

Driveshafts and CVJs
since the 1950's

>80 million driveshafts
produced annually

Global leader in drive systems



Trusted partner for

90%

of global OEMs¹

Applied in

50%

of vehicles²

We rank

#1

in Driveline

¹ Global OEMs are those with manufacturing locations in multiple regions; ² Vehicles refers to individual nameplates of global OEMs

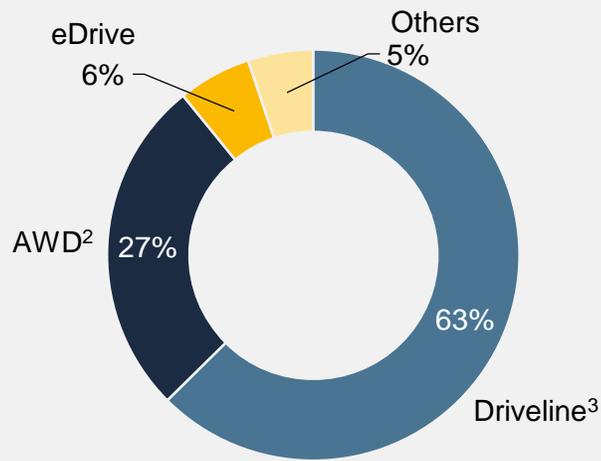
A balanced business following market dynamics

GKN Automotive View



Product mix¹

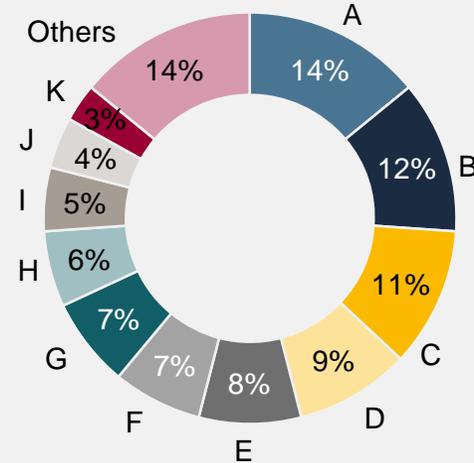
2021



Strong mix of conventional & new technologies

Customer mix¹

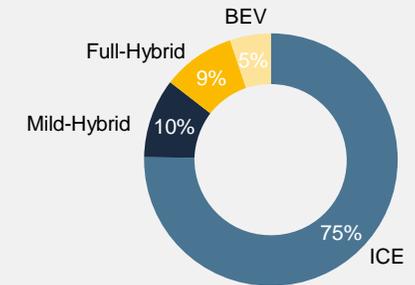
2021



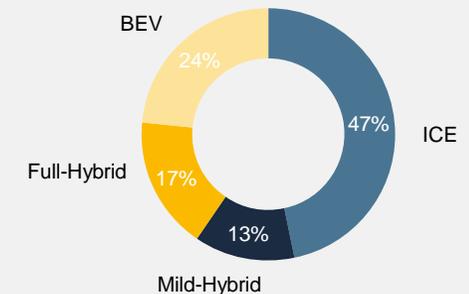
Balanced customer portfolio

Propulsion mix^{4;5}

2021



2026



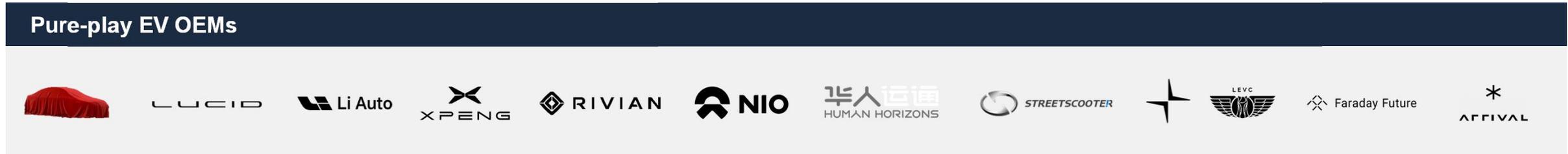
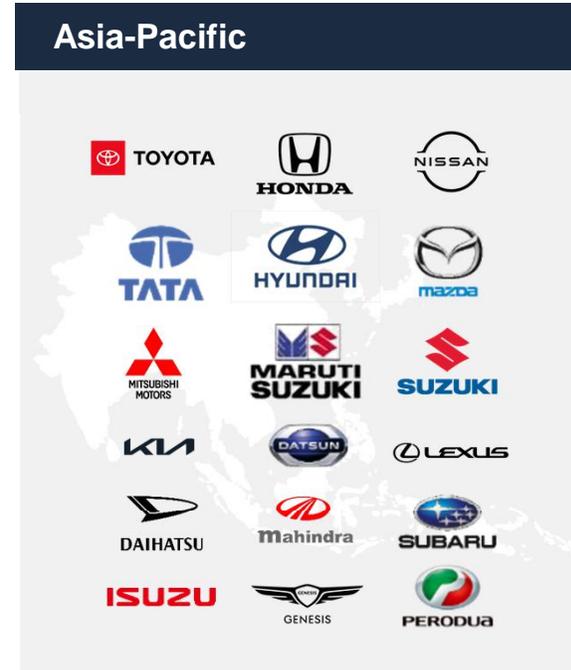
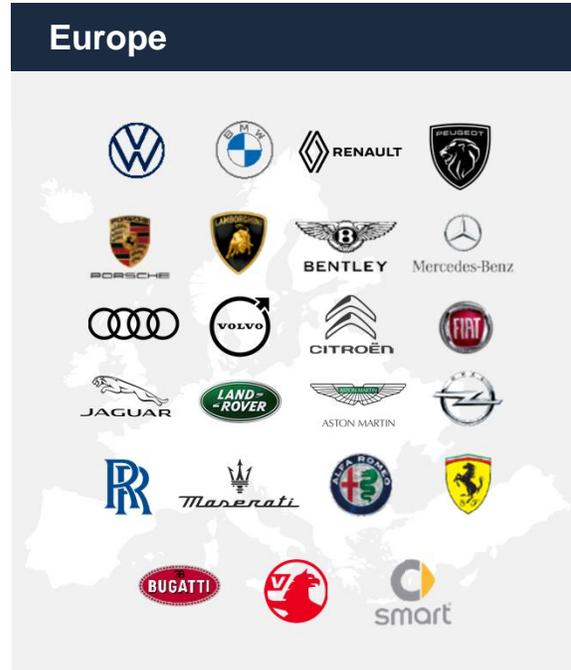
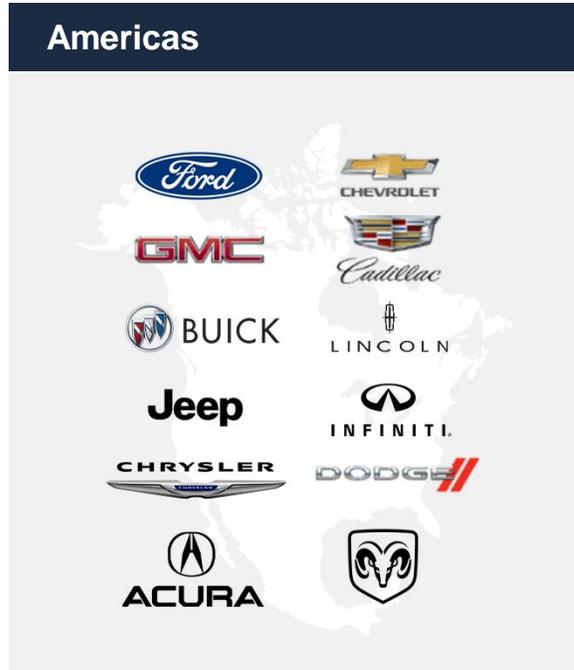
Aligned with market; future propulsion agnostic

A globally balanced business across products, customers and propulsion types

¹ Includes JVs, FSL, Aftermarket, Cylinder Liners at GKN share; ² All-Wheel Drive; ³ Includes Niche, Motorsports, and Aftermarket;

⁴ Internal combustion engine (ICE), battery electric vehicle (BEV); ⁵ Propulsion System Design Mix calculated for all products where a Propulsion System Design Mix is applicable

GKN Automotive works with 90% of global OEMs



Strongly positioned with traditional and emerging OEMs across all regions

Company sales 2021

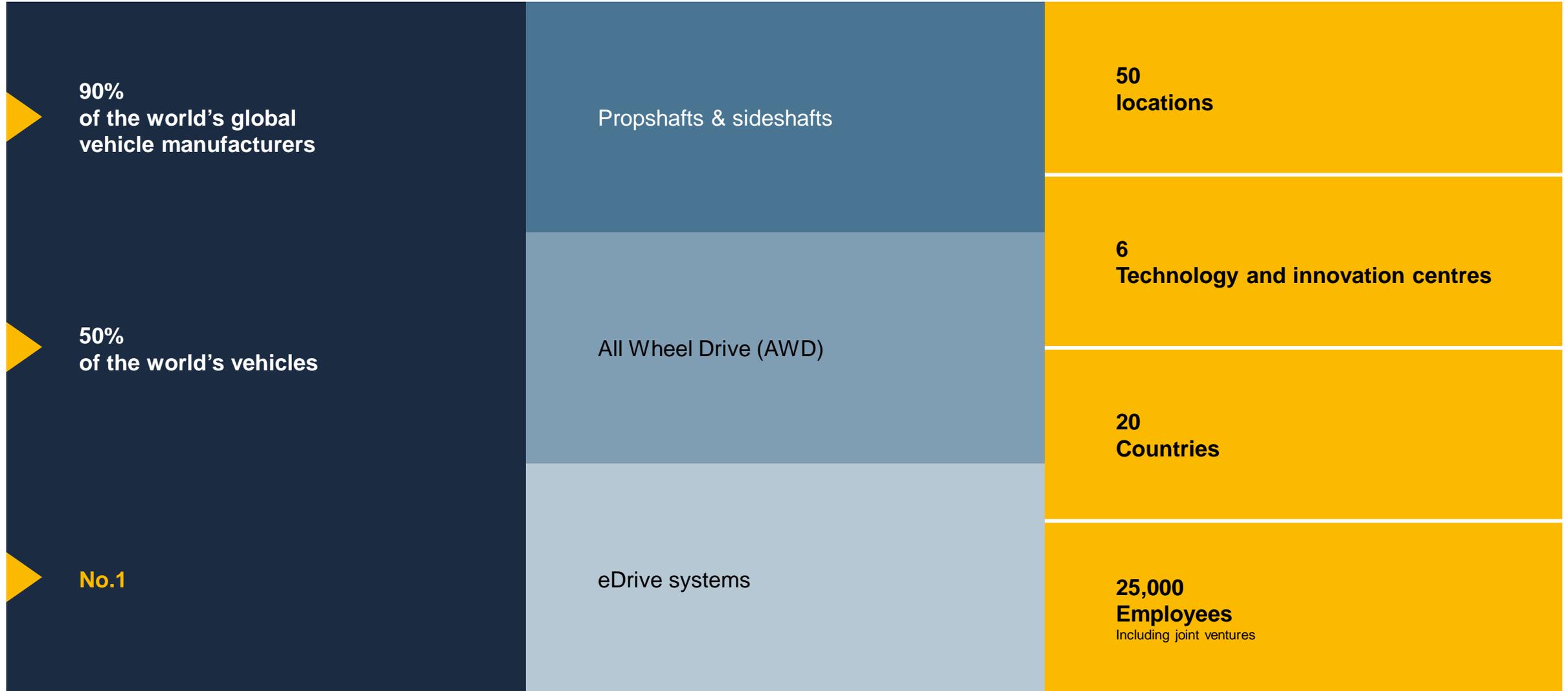
£4.9bn

90%

**The trusted partner of choice for nearly all
of the world's global automotive manufacturers**

At a glance

Global leader in drive systems



Engineering the future

For over 250 years



ORIGINS

AUTOMOTIVE MARKET ENTRY

GLOBAL EXPANSION

GLOBAL LEADER IN ELECTRIFICATION

1759



Founding of the Dowlais Iron Works in Wales, later to become the Guest Company

1902

Merger creates Guest, Keen & Nettlefolds Limited, today's GKN

1950

GKN-supplied Jaguar XK120 wins the prestigious Alpine Rally

1966

GKN begin to supply CVJs to the iconic Mini, which goes on to sell **>5m units**



1972

GKN-Chrysler development car breaks the world speed record for a road legal car

1988

Formation of Shanghai GKN Driveshaft, the first Western tier-1 JV in China

2014

GKN supply world's first dedicated hybrid transmission

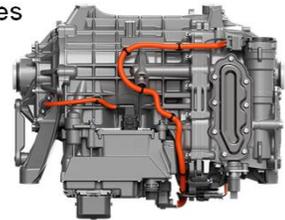
2019

>900k vehicles delivered using GKN eDrive technology



2020

13 more models from 10 brands using eDrive technologies



We constantly transform to meet the needs of our customers. Our ability to combine our leading systems, using our mechatronics, industrial and software experts sets us apart. So does our ability to collaborate with our customers, integrating our systems and adapting with agility to meet their needs to develop and manufacture market-leading electrified vehicles.



Key facts 2021

ePowertrain



53.3% increase in eDrive sales
year on year



12 ePowertrain systems were launched
for 8 global OEMs



9 brands in 5 different countries and
13 different vehicle applications
covering AWD, PHEV and BEV

Driveline



55 new programme launches



£3.6 billion of lifetime revenue
in new contracts



sideshaft business expanding
and innovating to meet global
growth in electric vehicles

Global innovation and engineering capabilities

Our scale and depth of expertise



6

**Technology and
innovation centres
in 3 continents**



2192
Engineers

(Additional 413
in China SDS JV)



1535

Patents granted

(with 419 pending
applications)

A message from the President ePowertrain

Dirk Kesselgruber

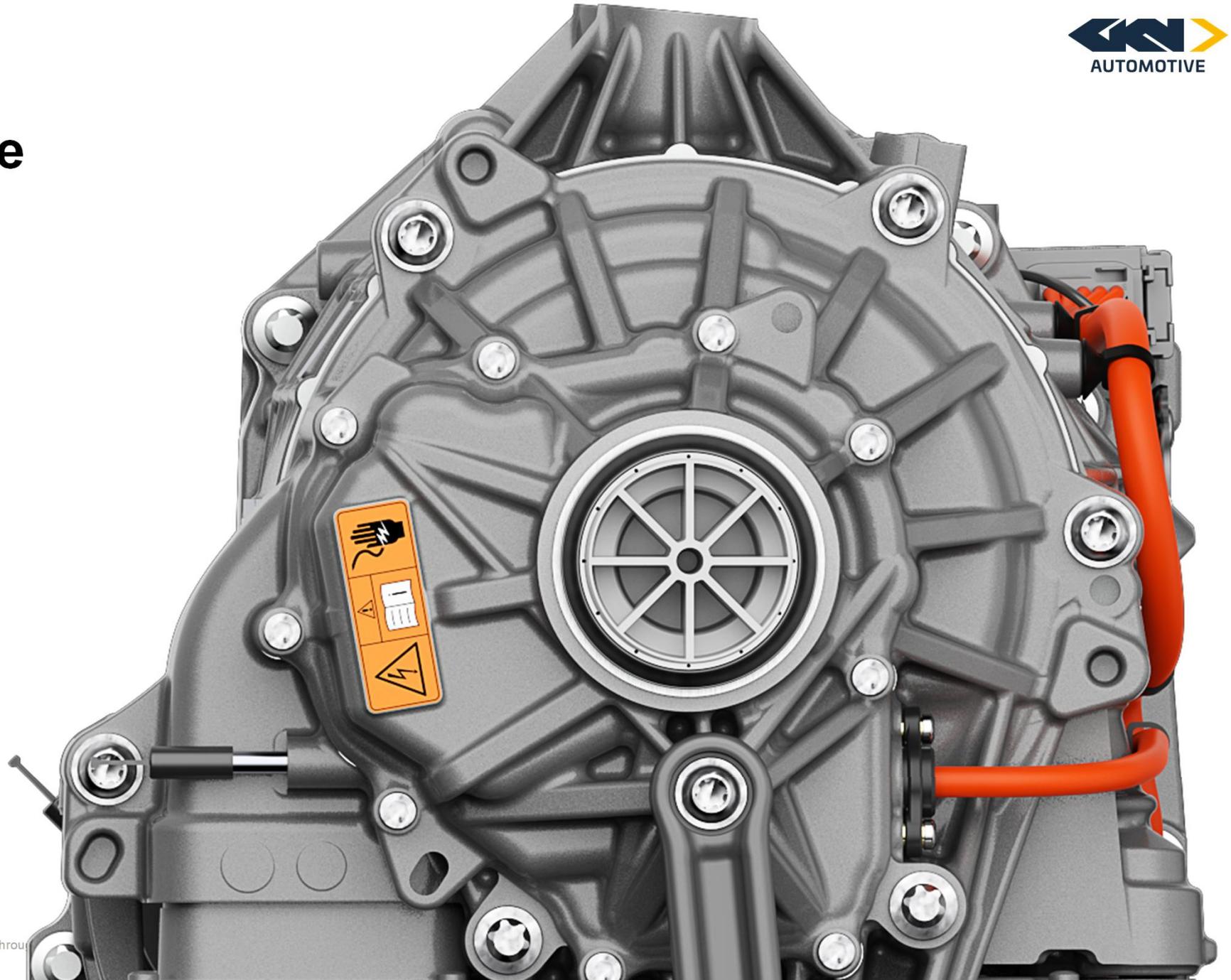
“

We are global leaders in eDrive technologies, leading the transformation to an electrified future. Our innovation, expertise and global footprint enables us to be the go-to technology partner for leading electrified vehicle manufacturers, with the ability to tailor every eDrive solution, matched to Driveline technologies.

”



**We are a go-to
technology partner,
creating the ultimate
electrified driving
experience**



ePowertrain

Leader in all-wheel and electrification technology



>2m

eDrive systems
delivered to date



Software development
and vehicle integration
are core competencies

No.1

eDrive technologies
built on our leading
AWD systems

A message from the President Driveline

Markus Bannert



Our world-class, constantly transforming Driveline technologies combine competitive cost with high quality. We are the global market leaders and the supplier of choice for the world's automotive manufacturers.



We are the global leader in Driveline technologies and the trusted supplier of choice for the world's leading automotive manufacturers



Driveline Leader in drive systems



90%

of global automotive
manufacturers

50%

of the world's vehicles

>80m

driveshafts produced
annually



We are a leading global automotive technology business, with diverse expertise across a global footprint powering the future of transportation



This is us

- 25,000 people across the globe
- Experts in our fields
- We are ingenious, collaborative and principled – driven to achieve results
- Constantly learning, developing and transforming
- The employer of choice for the world's best talent

The executive team



Liam Butterworth
CEO



Roberto Fioroni
Chief Financial Officer



Markus Bannert
President Driveline &
Aftermarket



Thierry Minel
Chief Procurement Officer



Shaoling (Charlie) Qiu
President GKN Automotive
China



Mark Gabriel
Chief Commercial Officer



John Nicholson
General Counsel



John Webb
Chief Human Resources
Officer



Dirk Kesselgruber
President ePowertrain



James Pedder
Chief Strategy Officer



Clare Wyatt
Chief Communications
Officer

Global innovation and engineering capabilities

Our award-winning technologies



Recent 'CLEPA' award 2021



Cooperation category,
3-in-1 eDrive system
Winner 2021



Recent 'Pace' awards 2015 – 2020



Modular lightweight
front propshaft
Finalist 2019



Volvo eAxle
Winner 2017



BMW VL3
Driveshaft system
Winner 2016



eTwinster and eTwinster
2-speed
Finalist 2016



World's first 2-speed
disconnecting eAxle
Winner 2015



First AWD system completely
designed, integrated and
produced in China
Finalist 2015

Global footprint

● **50 manufacturing sites**

9 Americas

20 Europe

21 Asia Pacific

◆ **6 technology and innovation centres**

1 Americas

1 Europe

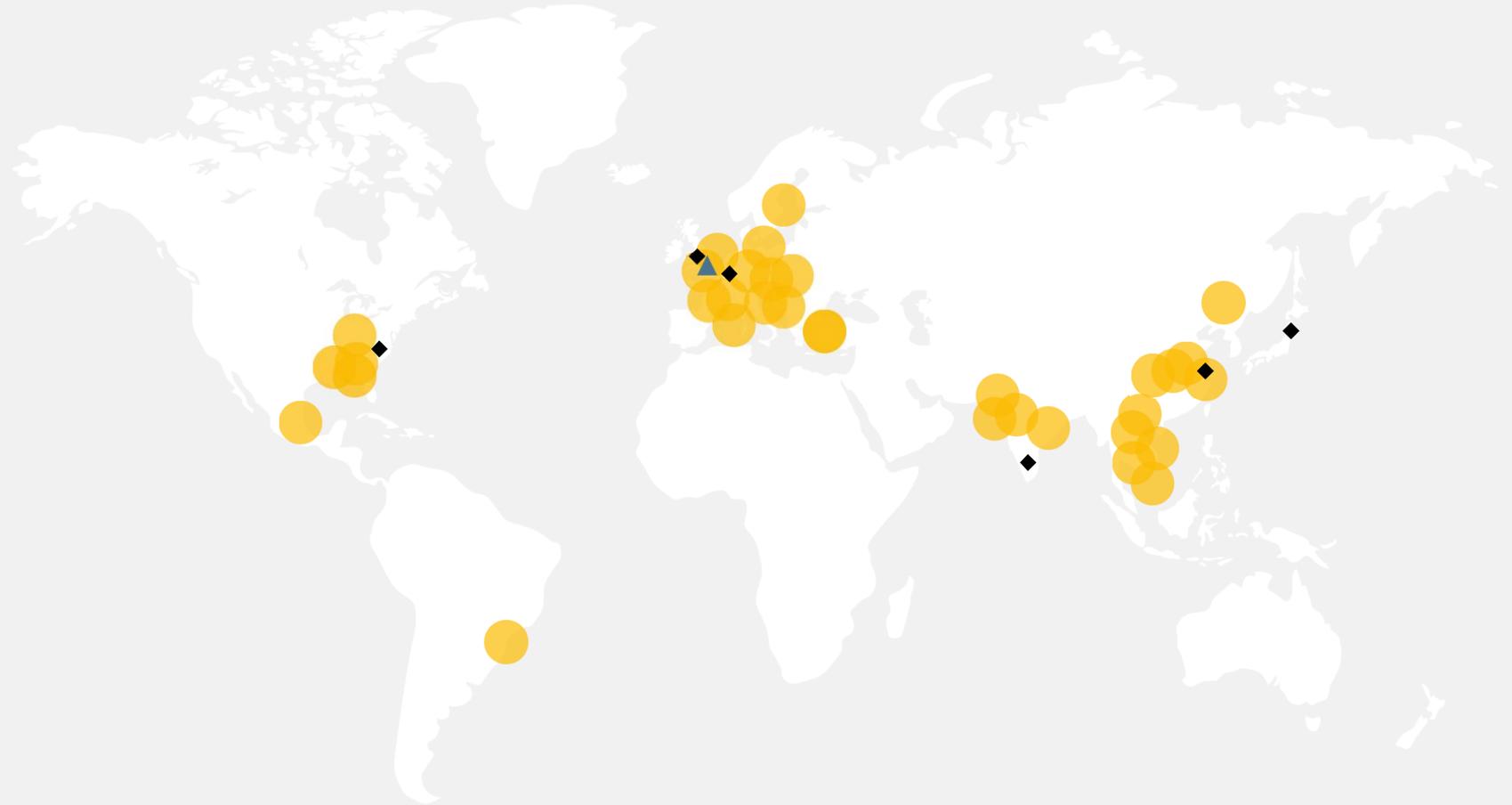
1 UK

1 India

1 Japan

1 China

▲ **Head office**
UK



Long established position in China

GKN Automotive in China

- > >30 years of experience and profitable growth
- > Established joint venture with Hasco in 1988
- > In 2013, agreed to extend the SDS joint venture for 50 years
- > Leading positions in sideshafts and AWD modules
- > Emerging position in eDrive; 3 live or launch-phase eDrive programs
- > Strong customer relationships with both global & local players

£1.1bn 2021 sales¹

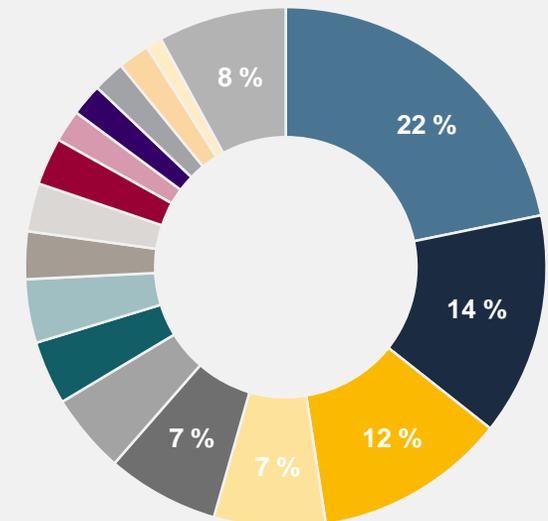
>40% market share, sideshafts

5,000+ employees

10 Production sites

Balanced customer mix Revenue by customer - 2021

Balance of global and local players



Uniquely positioned to capture growth in the largest xEV market globally

¹ JV sales at 100% of which GKN has 50% share

Thank you

GKN Automotive Limited

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